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To whom it may concern

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Our reference	
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Ref.: **Letter of recommendation**
- **Ms. Chanez Boumediene, Siemens Algeria**

In my role as Regional Manager for the Divisions DF & PD (and respective predecessor organizations), I met Ms. Boumediene at various occasions e.g. "One Africa Project", establishment of Account Business Plan (ABP) for an important Algerian customer in the F&B Vertical.

I perceived Ms. Boumediene extremely customer oriented. The a.m. ABP showed that she had established very good customer relationships at the various organizational levels. The comprehensive ABP covered the relevant Siemens portfolio elements, the planned development of business and way forward. Additionally an overview on the political and economic environment in the country was provided. During the presentation to the HQ business owners, Ms. Boumediene displayed good presentation skills.

In her activities Ms. Boumediene appears very focused and motivated to move things forward for Siemens. Collaboration with her is very open and positive.

Considering the above I believe that Ms. Boumediene would make a very positive contribution to any new assignment.

Sincerely yours,



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